

# CLOSER LOOK | DOMESTIC FIXED INCOME

DATA AS OF AUGUST 2016

Presented to: Pennsylvania Association of Public Employee Retirement Systems

Presented by: Ryan Labs Asset Management

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Presented on: PAPERS Webcast, September 21, 2016 at 10:30 AM EST

THE SUN LIFE INVESTMENT MANAGEMENT GROUP OF COMPANIES









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# **CURRENT CAPITAL MARKET THEMES**



#### **ECONOMIC DATA POINTS & POTENTIAL IMPACT**

\$4.5 Trillion New Treasury Issuance

Federal Funds Target Rate: 50 bps

30 Year US Home Mortgage Fixed Average: 3.65%

US 10 Year 1.54% versus Japanese 10 Year -0.08%

Negative Yields (Signal to lower lending standards)

Inflation: 1.8%

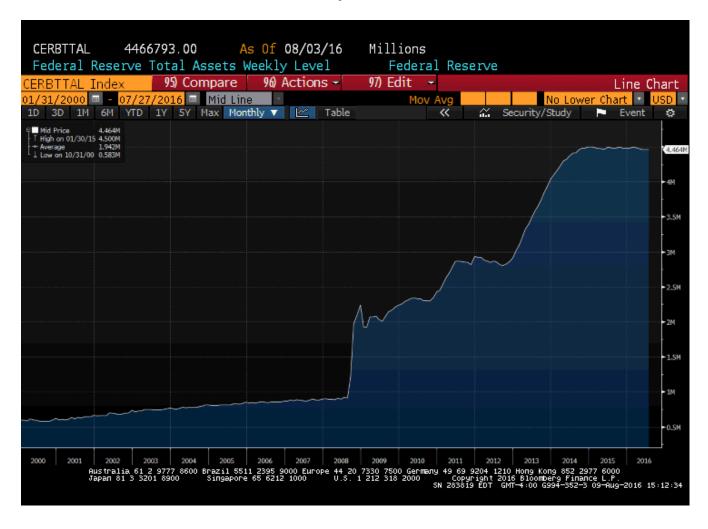
Demographics: In 2020, the 65 to 85 age group will be the largest growing

Crisis in Retirement Infrastructure

- 1. Low Corporate pension funding levels
- 2. Low Municipal pension funding levels
- 3. Low DC savings



# FED ASSETS APPROACH \$4.5 TRILLION





Source: Bloomberg Ryan Labs Asset Management

#### INTEREST RATES SIT AT LOWEST IN HISTORY





Source: Bloomberg Ryan Labs Asset Management

#### MORTGAGE RATES NEAR LOWEST LEVELS IN HISTORY





Source: Bloomberg Ryan Labs Asset Management

#### INFLATION SHOWING LITTLE SIGNS OF IMMEDIATE THREAT





Source: Bloomberg Ryan Labs Asset Management

### **JAPAN 10 YEAR YIELD IS NEGATIVE**





Source: Bloomberg Ryan Labs Asset Management

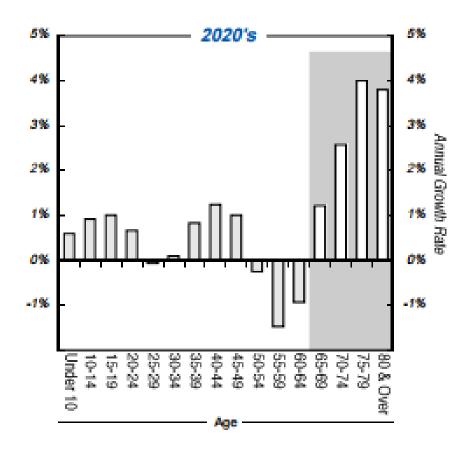
#### **US 10 YEAR YIELDS NOT AS LOW AS YOU THINK**



US 10 Year Yields vs. Japan 10 Year JGB



#### **AGES 65 AND OLDER – HIGHEST GROWING POPULATION SEGMENT**





Source: Crandall & Pierce

#### LABOR FORCE PARTICIPATION REMAINS LOW





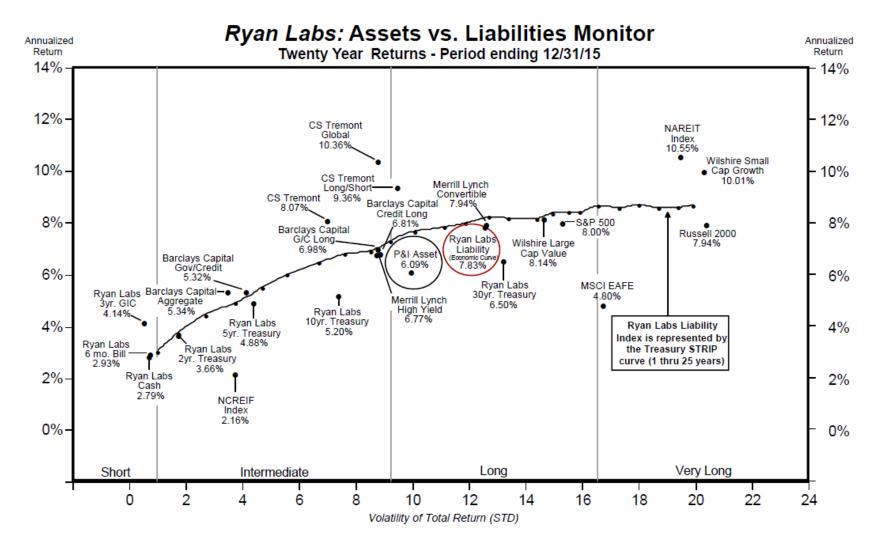
Source: Bloomberg Ryan Labs Asset Management

### **EMPLOYMENT OFF HISTORICAL LEVELS**



**Employment as Percent of Total US Population** 





Sources: Ryan Labs, Inc.- Standard & Poor's Corporation - Barclays Capital - Mertill Lynch - Morgan Stanley Capital International Russell Investment Group - Wilshire Asset Management - Credit Suisse/Tremont - NAREIT- NCREIF - Crandall, Pierce & Company

The information presented herein was compiled from sources believed to be reliable. It is intended for illustrative purposes only, and is furnished without responsibility for completeness or accuracy. Past performance does not guarantee future results.



# **ASSET LIABILITY WATCH – AUGUST 31, 2016**

Index	Estim ated		Total Return	
	Weights (%)	QTD (%)	YTD (%)	Last 12 Months (%)
Ryan Labs Cash	5	0.05	0.45	0.47
Barclays Aggregate Index	30	0.52	5.86	5.97
S&P 500	60	3.83	7.82	12.55
MSCI EAFE Int'I	5	5.16	0.91	0.37
Asset Allocation Model	100	2.71	6.61	9.50
Ryan Labs Liability (PPA)	100	4.04	20.27	20.54
Assets – Liabilities (PPA)		-1.33	-13.66	-11.04
Ryan Labs Liability (FAS 158)	100	2.44	17.75	19.27
Assets – Liabilities (FAS 158)		0.28	-11.13	-9.77
Ryan Labs Liability (TSY)	100	1.59	18.63	18.44
Assets – Liabilities (TSY)		1.12	-12.02	-8.93



Source: Ryan Labs Indices

# **ASSET LIABILITY WATCH – AUGUST 31, 2016**

Weights	<b>'03</b>	<b>'04</b>	'05	<b>'06</b>	'07	'08	'09	'10	<b>'11</b>	'12	'13	<b>'14</b>	<b>'15</b>	8/16
5%	1	1	3	5	5	3	1	0	0	0	0	0	0	0
30%	4	4	2	4	7	5	6	7	8	4	-2	6	1	6
60%	29	11	5	16	5	-37	26	15	2	13	30	11	-1	8
5%	39	21	14	27	12	-43	32	8	-12	18	23	-4	0	1
100%	20	9	5	12	6	-24	19	12	3	11	18	8	0	7
	7	11	6	2	2	10	6	14	21	9	-7	14	-3	20
	13	-2	-1	10	4	-35	13	-2	-18	2	25	-6	3	-14
	93	91	90	98	102	70	78	77	66	67	85	81	83	74
	2	10	10	1	11	42	-26	9	31	3	-15	28	-2	19
	18	-1	-5	11	-4	-67	45	2	-28	8	33	-20	2	-12
	77	76	72	80	77	41	66	67	53	57	79	67	68	62
	5% 30% 60% 5%	5% 1 30% 4 60% 29 5% 39 100% 20 7 13 93	5% 1 1 1 30% 4 4 4 60% 29 11 5% 39 21 100% 20 9 7 11 13 -2 93 91 2 10 18 -1	5%       1       1       3         30%       4       4       2         60%       29       11       5         5%       39       21       14         100%       20       9       5         7       11       6       13       -2       -1         93       91       90         2       10       10         18       -1       -5	5%         1         1         3         5           30%         4         4         2         4           60%         29         11         5         16           5%         39         21         14         27           100%         20         9         5         12           7         11         6         2           13         -2         -1         10           93         91         90         98           2         10         10         1           18         -1         -5         11	5%       1       1       3       5       5         30%       4       4       2       4       7         60%       29       11       5       16       5         5%       39       21       14       27       12         100%       20       9       5       12       6         7       11       6       2       2         13       -2       -1       10       4         93       91       90       98       102         2       10       10       1       11         18       -1       -5       11       -4	5%         1         1         3         5         5         3           30%         4         4         2         4         7         5           60%         29         11         5         16         5         -37           5%         39         21         14         27         12         -43           100%         20         9         5         12         6         -24           7         11         6         2         2         10           13         -2         -1         10         4         -35           93         91         90         98         102         70           2         10         10         1         11         42           18         -1         -5         11         -4         -67	5%         1         1         3         5         5         3         1           30%         4         4         2         4         7         5         6           60%         29         11         5         16         5         -37         26           5%         39         21         14         27         12         -43         32           100%         20         9         5         12         6         -24         19           7         11         6         2         2         10         6           13         -2         -1         10         4         -35         13           93         91         90         98         102         70         78           2         10         10         1         11         42         -26           18         -1         -5         11         -4         -67         45	5%         1         1         3         5         5         3         1         0           30%         4         4         2         4         7         5         6         7           60%         29         11         5         16         5         -37         26         15           5%         39         21         14         27         12         -43         32         8           100%         20         9         5         12         6         -24         19         12           7         11         6         2         2         10         6         14           13         -2         -1         10         4         -35         13         -2           93         91         90         98         102         70         78         77           2         10         10         1         11         42         -26         9           18         -1         -5         11         -4         -67         45         2	5%         1         1         3         5         5         3         1         0         0           30%         4         4         2         4         7         5         6         7         8           60%         29         11         5         16         5         -37         26         15         2           5%         39         21         14         27         12         -43         32         8         -12           100%         20         9         5         12         6         -24         19         12         3           7         11         6         2         2         10         6         14         21           13         -2         -1         10         4         -35         13         -2         -18           93         91         90         98         102         70         78         77         66           2         10         10         1         11         42         -26         9         31           18         -1         -5         11         -4         -67         45         2	5%         1         1         3         5         5         3         1         0         0         0           30%         4         4         2         4         7         5         6         7         8         4           60%         29         11         5         16         5         -37         26         15         2         13           5%         39         21         14         27         12         -43         32         8         -12         18           100%         20         9         5         12         6         -24         19         12         3         11           7         11         6         2         2         10         6         14         21         9           13         -2         -1         10         4         -35         13         -2         -18         2           93         91         90         98         102         70         78         77         66         67           2         10         10         1         11         42         -26         9         31         3	5%         1         1         3         5         5         3         1         0         0         0         0           30%         4         4         2         4         7         5         6         7         8         4         -2           60%         29         11         5         16         5         -37         26         15         2         13         30           5%         39         21         14         27         12         -43         32         8         -12         18         23           100%         20         9         5         12         6         -24         19         12         3         11         18           7         11         6         2         2         10         6         14         21         9         -7           13         -2         -1         10         4         -35         13         -2         -18         2         25           93         91         90         98         102         70         78         77         66         67         85	5%         1         1         3         5         5         3         1         0         0         0         0         0           30%         4         4         2         4         7         5         6         7         8         4         -2         6           60%         29         11         5         16         5         -37         26         15         2         13         30         11           5%         39         21         14         27         12         -43         32         8         -12         18         23         -4           100%         20         9         5         12         6         -24         19         12         3         11         18         8           7         11         6         2         2         10         6         14         21         9         -7         14           13         -2         -1         10         4         -35         13         -2         -18         2         25         -6           93         91         90         98         102         70         78 <th< td=""><td>5%         1         1         3         5         5         3         1         0         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         -1         -1         -1         -1</td></th<>	5%         1         1         3         5         5         3         1         0         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         1         1         -1         -1         -1         -1         -1         -1

Notes: RL PPA liability curve is the spot curve of the replication of IRS PPA curve (US credit A to AAA).

RL Treasury liability curve is the proxy for economic liabilities.

Assumptions: Normal costs = annual contributions

No benefit enhancements



# THE CREDIT CYCLE



#### THE CREDIT CYCLE

#### What is it?

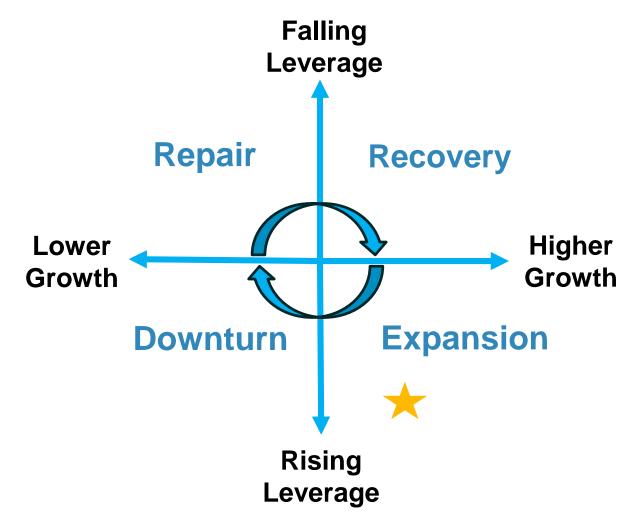
 The credit cycle tracks the expansion and contraction of access to credit over time.

#### Why is it important?

- Influences the overall business cycle because access to credit affects a company's ability to invest
- Overtime, performance of credit-oriented fixed income sectors are directly linked
- Sequence of events typically "rhyme", not necessarily repeat



### THE FOUR PHASES OF THE CREDIT CYCLE





#### THE FOUR PHASES OF THE CREDIT CYCLE

#### Repair Stage

- After economic downturn
- Companies repay debt
- Focus on cost cutting & cash generation
- Corporate bond spreads typically decline
- Economic growth improves

#### **Recovery Stage**

- Profit margins improved
- Restricted balance sheets
- Reduced debt
- Free cash flows grows
- Corporate bond spreads continue to decline
- Economy continues to improve

#### **Expansion Stage**

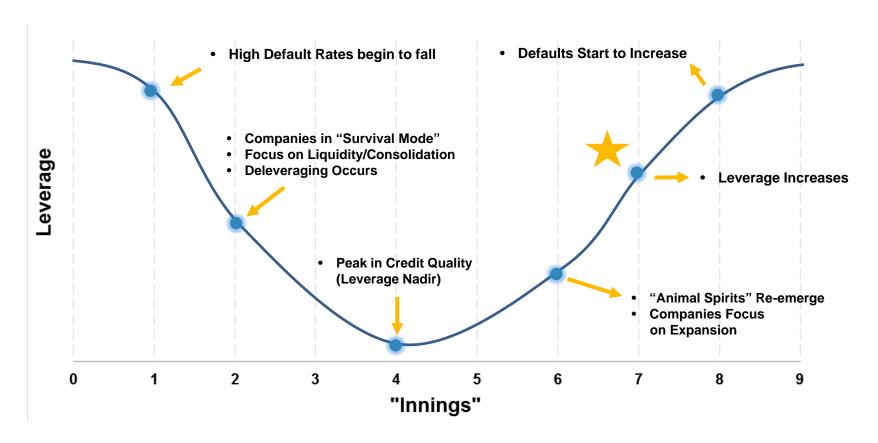
- Strengthening economy
- Confidence improves
- Banks increase lending
- Corporations increase borrowing
- Corporate bonds face higher volatility
- Credit Cycle peaks

#### **Downturn Stage**

- Slowing corporate growth
- Increased borrowing
- Lower earnings
- Banks reduce lending & tighten lending requirements
- Corporate bond spreads widen & prices fall
- Economic slowdown or recession



# CREDIT CYCLE: DELEVERAGING, THEN LEVERAGING



"History never repeats itself, but it does rhyme." - Mark Twain



#### **EVIDENCE OF A LATE-CYCLE CREDIT ENVIRONMENT**

Flattening Treasury Curve

High and Rising Leverage

**Tightening Credit Conditions** 

**Peaking Margins** 

Fall in M&A Activity

Modest Slowdown in Employment

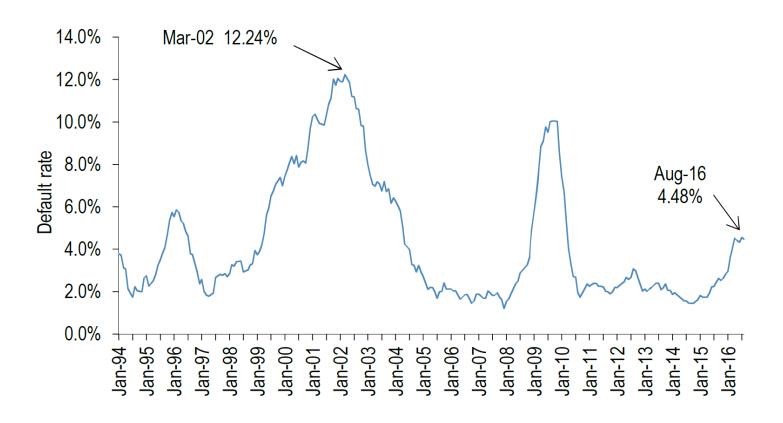
Possible Federal Reserve Rate Hike



# RL TREASURY YIELDS (12/31/2011 to 8/31/2016)



### RISING HIGH YIELD DEFAULT RATE

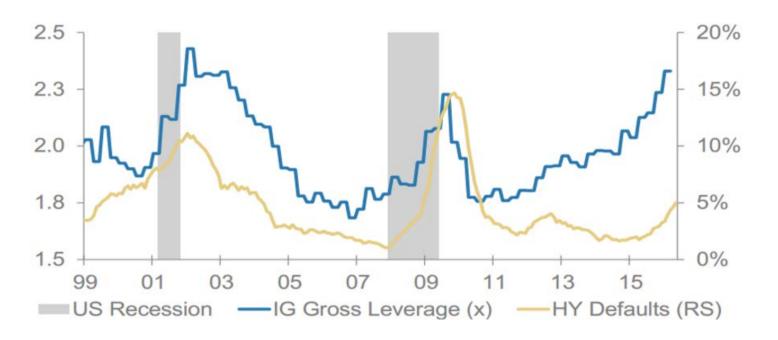


Note: Long term default high yield rate based on number of issues



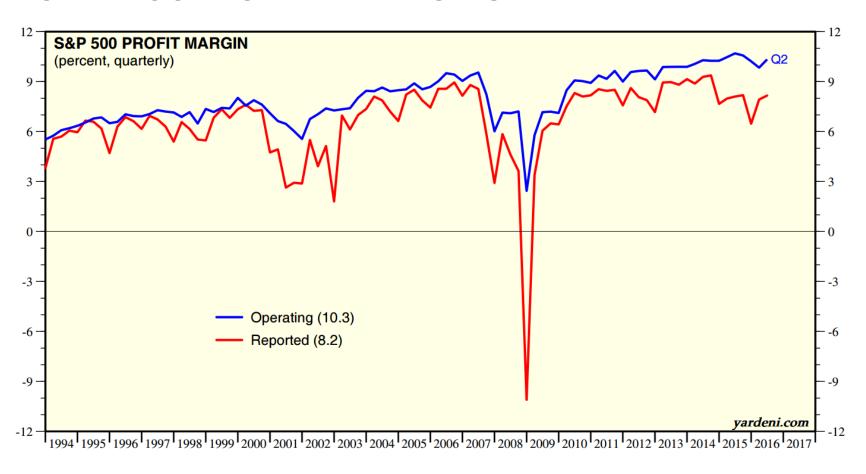
Source: J.P. Morgan Ryan Labs Asset Management

### **HIGH AND RISING LEVERAGE**



Notes: Assumes US bond issuer default rates for 2001, 2009, and current. Assumes US speculative grade default rate for 19

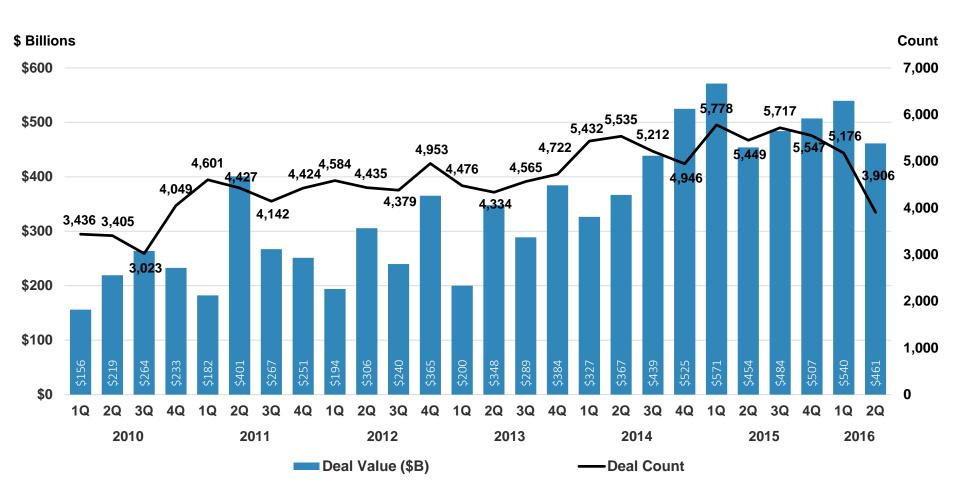
#### LOWER CORPORATE MARGINS



Notes: Assumes US bond issuer default rates for 2001, 2009, and current. Assumes US speculative grade default rate for 19



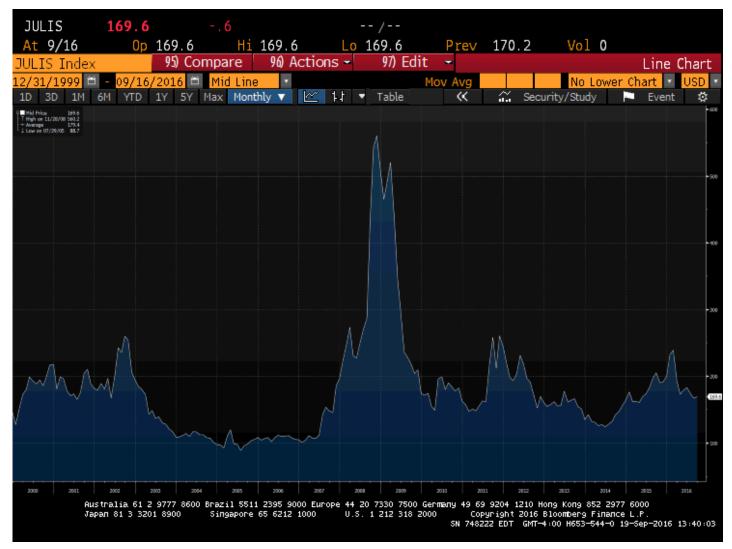
#### **FALL IN M&A ACTIVITY**





Source: Pitchbook Data

#### HISTORICAL CREDIT SPREADS





Source: Bloomberg Ryan Labs Asset Management

#### IMPLICATIONS OF A FED RATE HIKE

#### Overnight Rate (Federal Funds Rate) Increases

- Interest Rate at which depository institutions trade federal funds with each other overnight
- Central Interest Rate in the U.S. financial market

Discount Window Lending Rate Increases

- Short term funding for financial institutions in three forms:
- (1) Primary Credit
- (2) Secondary Credit
- (3) Seasonal Credit

Prime Rate Increases

- Credit rate that banks extended to their most credit-worth clients
- Primary index for most credit cards, home equity loans, and lines of credit
- Typically 300 basis points (3%) over the Federal Funds Rate

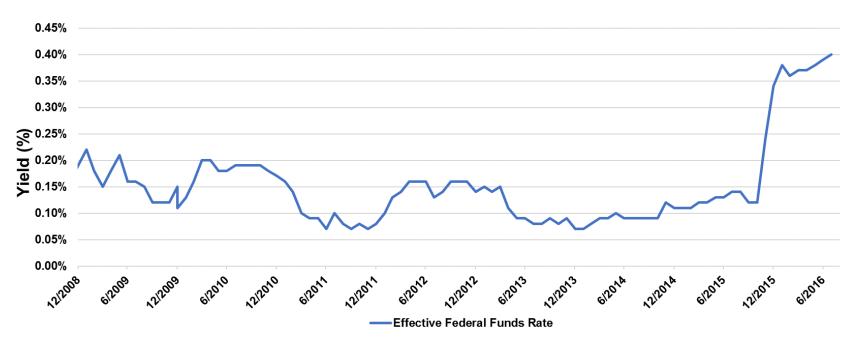
Short Duration Curve Rises

Long Duration Curve Flattens

Heightened Volatility



# **OVERNIGHT RATE (FEDERAL FUNDS RATE)** 12/31/2010 TO 7/31/2016





#### CONCLUSION

Low Growth Scenario

**Demographics Drive GDP** 

Higher Overnight Rates does not mean higher Longer Term Yields

Low Liquidity Environment

High / Rising Leverage + Peaking Margins = Late Cycle Environment

Current Market Environment lends itself to Active Management



# PERFORMANCE AND INFORMATION RATIO QUARTILE **RANKING ENDING 6/30/2016**



	6/2013-6/2016		6/2011-6/2016		6/2006-6/2016		6/1996-6/2016	
	VALUE	RANK	VALUE	RANK	VALUE	RANK	VALUE	RANK
Ryan Labs, Inc. Core Fixed Income	1.35	4	1.04	9	1.33	1	0.77	1
Barclays Aggregate	0.00	46	0.00	55	0.00	60	0.00	68

#### QUARTILE RANKING - RATE OF RETURN

	6/2013-6/2016		6/2011	-6/2016	6/2006-	-6/2016	6/1996-6/2016	
	VALUE	RANK	VALUE	RANK	VALUE	RANK	VALUE	RANK
Ryan Labs, Inc. Core Fixed Income	4.87	6	4.58	14	6.25	6	6.43	7
Barclays Aggregate	4.06	46	3.76	55	5.13	60	5.67	68

Source: Informa Investment Solutions (www.informais.com) Note: Performance presented above is gross of fees. There are 197 Firms and 401 Products in this universe. Ryan Labs Asset Management receives the PSN 6 star, Top Gun rating for our Core Strategy. 6 star is the top rating. While there is no payment required to be considered for, be awarded, or use the "Top Gun" award, Ryan Labs Asset Management purchases certain data services from Informa Investment Solutions, Inc.

# **APPENDIX**



# **BOND MARKET WATCH AUGUST 31, 2016**

Yield and Total Returns									
Ryan Labs Indexes	YTW	QTD	YTD	12M <sup>1</sup>	Ryan Labs Indexes	YTW	QTD	YTD	12M <sup>1</sup>
RL 2 Year Indexes					RL 10 Year Indexes				
TIPS	-0.27	-0.32	2.39	1.81	TIPS	0.19	0.36	7.75	6.15
Treasury (OTR)	0.80	-0.23	1.10	0.87	Treasury (OTR)	1.57	-0.55	7.38	7.36
Financials	1.75	0.40	2.85	3.36	Financials	3.28	2.00	9.32	11.11
Industrials	1.60	0.31	3.29	3.43	Industrials	3.13	1.42	12.68	13.79
Utilities	1.87	0.29	3.58	3.17	Utilities	3.23	1.70	13.02	12.41
AAA Corporate	1.08	-0.14	1.95	2.13	AAA Corporate	2.43	0.67	9.00	10.39
AA Corporate	1.30	0.03	2.29	2.73	AA Corporate	2.65	1.19	9.54	11.57
A Corporate	1.55	0.18	2.79	3.13	A Corporate	2.78	1.10	11.28	13.23
BBB Corporate	1.98	0.66	3.99	3.70	BBB Corporate	3.70	2.40	12.70	12.24
RL 5 Year Indexes					RL 30 Year Indexes				
TIPS	-0.09	-0.28	4.96	3.81	TIPS	0.58	4.15	18.83	15.36
Treasury (OTR)	1.18	-0.65	3.67	3.30	Treasury (OTR)	2.23	2.21	19.51	18.58
Financials	2.40	0.71	5.68	6.70	Financials	4.03	3.73	14.02	16.05
Industrials	2.27	0.76	6.84	7.33	Industrials	3.98	3.55	19.46	19.46
Utilities	2.47	0.83	8.59	7.56	Utilities	3.83	2.72	18.41	17.98
AAA Corporate	1.65	-0.06	4.45	4.62	AAA Corporate	3.22	2.68	16.85	19.53
AA Corporate	1.84	0.37	5.50	6.78	AA Corporate	3.46	2.80	16.72	19.16
A Corporate	2.08	0.53	6.03	6.82	A Corporate	3.72	3.15	17.19	18.19
BBB Corporate	2.76	1.25	7.76	7.32	BBB Corporate	4.51	4.25	20.90	18.53
Barclays Indexes					Barclays Indexes				
BC Aggregate	1.95	0.52	5.86	5.97	BC ABS	1.45	-0.07	2.47	2.35
BC Credit Long	3.96	3.36	17.75	17.39	BC MBS	2.04	0.32	3.44	3.95
BC High Yield	6.31	4.85	14.35	9.07	BC CMBS	2.08	0.80	6.77	6.72



Source: Ryan Labs Indices

# **BOND MARKET WATCH AUGUST 31, 2016**

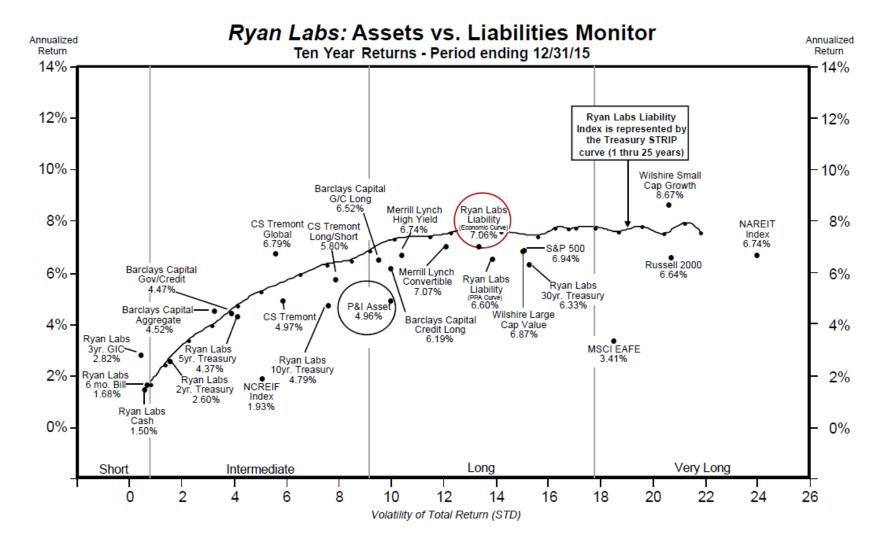
Ryan Labs TIPS							
	Yield To Worst (%)	MDuration (Years)	Year To Date Returns (%)	Last 12 Month Returns (%)			
2 Year TIPS	-0.27	2.30	2.39	1.81			
5 Year TIPS	-0.09	5.23	4.96	3.81			
10 Year TIPS	0.19	9.16	7.75	6.15			
30 Year TIPS	0.58	22.74	18.83	15.36			
RL TIPS Index	0.07	8.55	7.04	5.65			

Market Implied Breakeven Inflation Expectation							
	Yield To \	Worst (%)	Inflati	on (%)			
	Nominals 1	TIPS	BEI <sup>2</sup>	Current <sup>3</sup>			
CPI (1 Month Lag)				8.0			
2 Year	0.80	-0.27	1.06				
5 Year	1.18	-0.09	1.27				
10 Year	1.57	0.19	1.38				
30 Year	2.23	0.58	1.65				
RL Index	1.44	0.07	1.37				

#### Assumptions:

- 1. Nominals represent conventional U.S. Treasury Bonds and Notes.
- 2. BEI = Breakeven Inflation Rate (Nominal yields minus TIPS yields). Widening BEI indicates that TIPS are outperforming nominal bonds. When realized inflation is greater than implied inflation, TIPS also outperform.
- 3. Current Inflation = Bureau of Labor Statistics, Year over Year Consumer Price Index (non-seasonally adjusted, all items, 1 month lag)



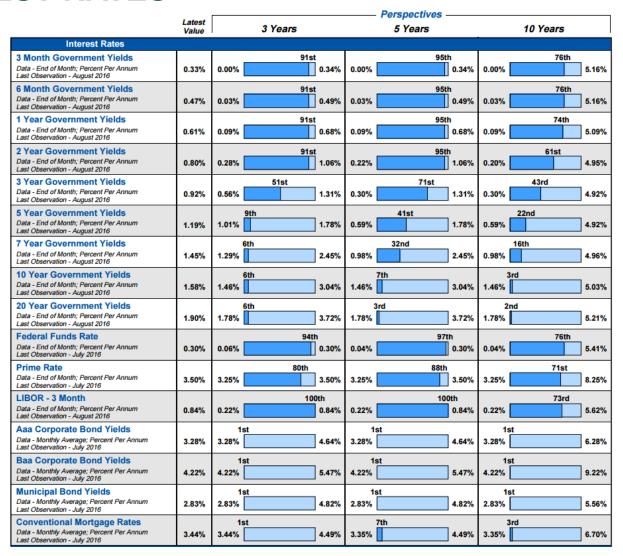


Sources: Ryan Labs, Inc.- Standard & Poor's Corporation - Barclays Capital - Mertill Lynch - Morgan Stanley Capital International Russell Investment Group - Wilshire Asset Management - Credit Suisse/Tremont - NAREIT- NCREIF - Crandall, Pierce & Company

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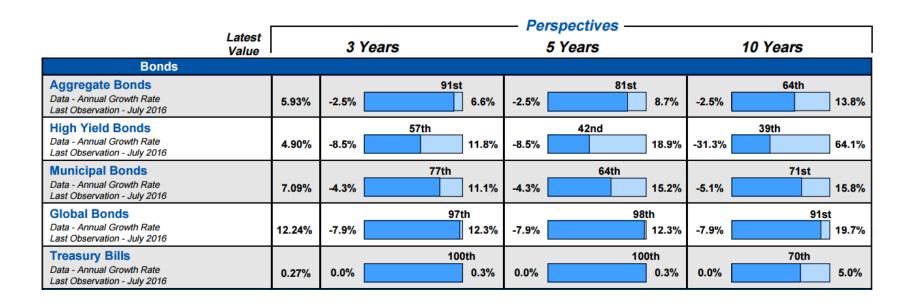


#### **INTEREST RATES**



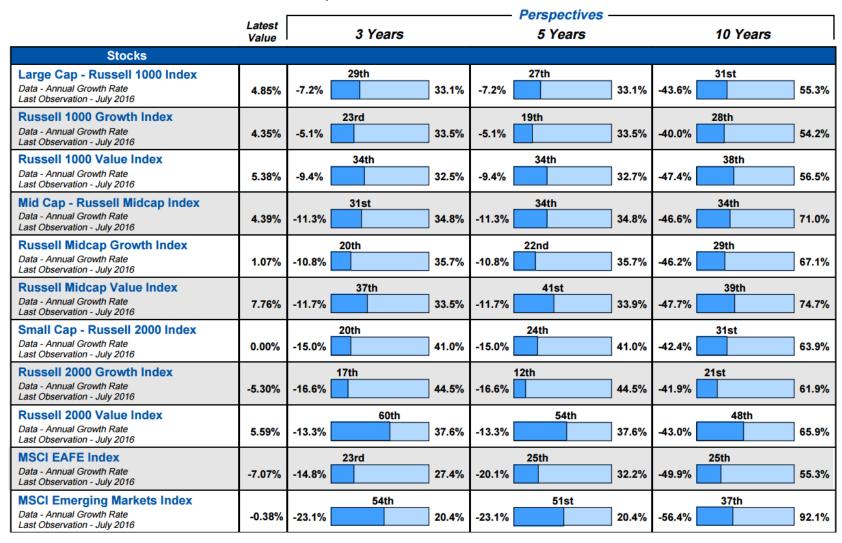


#### **TOTAL RETURN – FIXED INCOME**



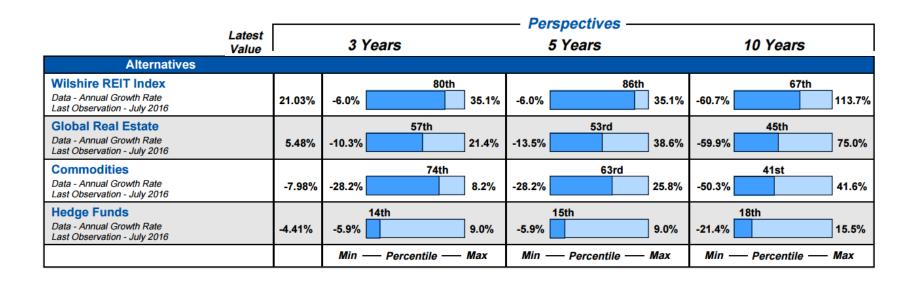


#### **TOTAL RETURN - EQUITIES**



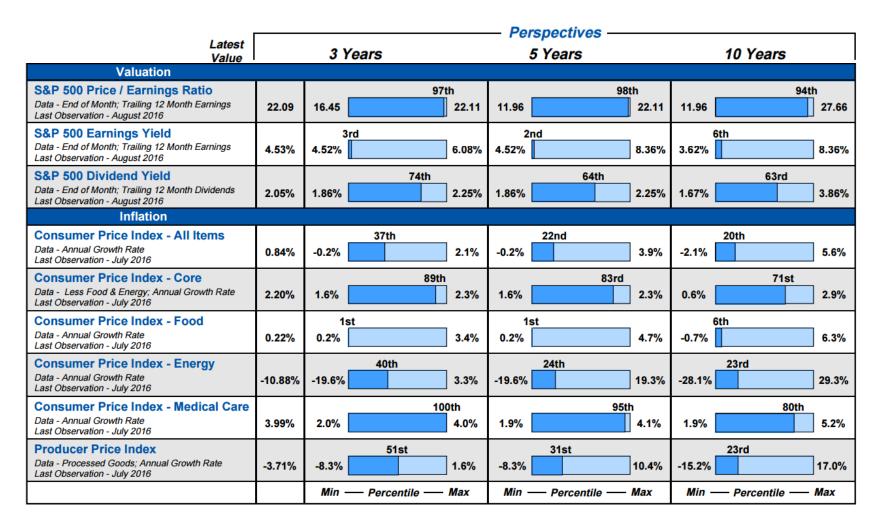


#### **TOTAL RETURN - ALTERNATIVES**



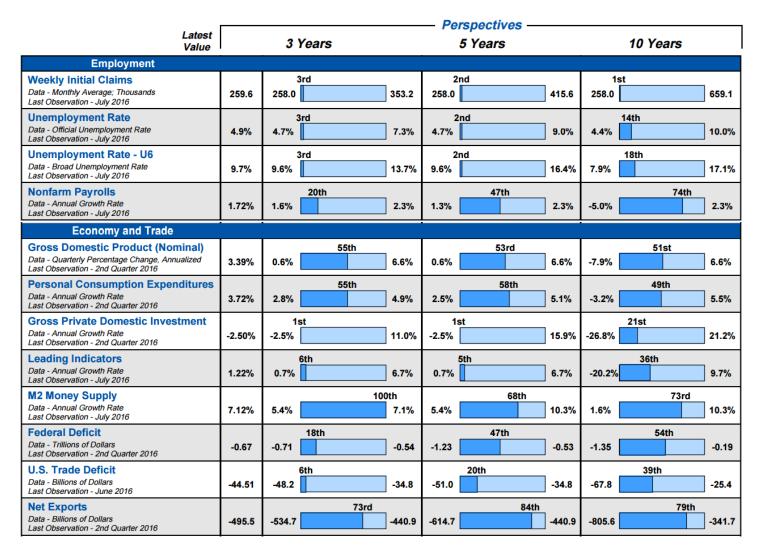


#### **VALUATION & INFLATION**



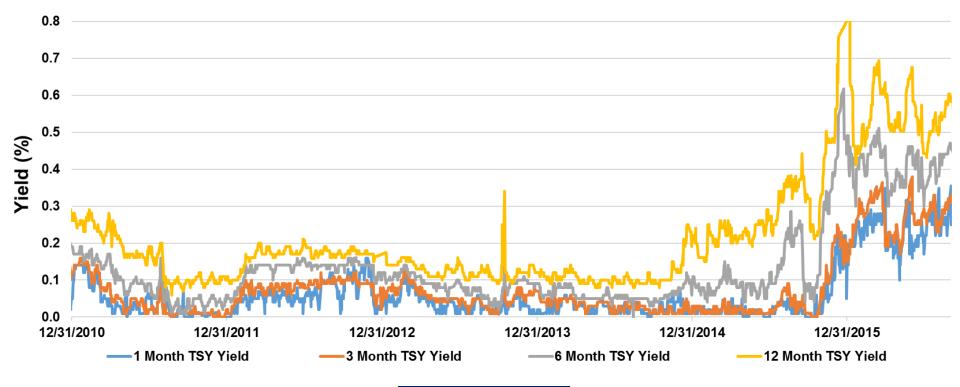


# **EMPLOYMENT, ECONOMY, & TRADE**





# RL CASH YIELDS (12/31/2010 to 8/31/2016)



#### 8/31/2016 Yield (%)

1 Month TSY	0.355
3 Month TSY	0.310
6 Month TSY	0.461
12 Month TSY	0.593



Source: RL Indices

# RL TIPS YIELDS (12/31/2010 to 8/31/2016)

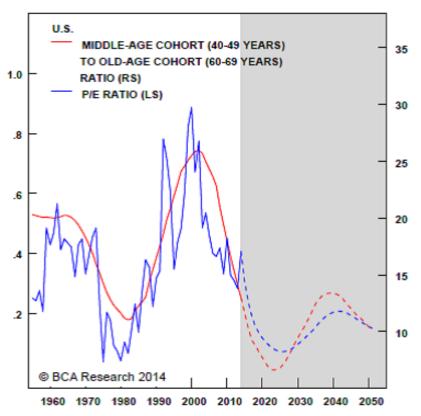


2 Year TIPS -0.266
 5 Years TIPS -0.089
 10 Year TIPS 0.194
 30 Year TIPS 0.585



Source: RL Indices

#### DO DEMOGRAPHICS DRIVE THE EQUITY MARKETS?

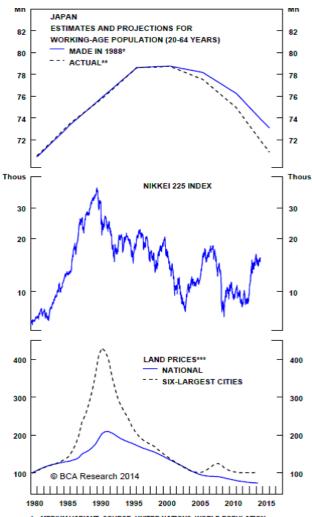


NOTE: SHADING AREA DENOTES BEGINNING OF FORECASTED VALUES. FORECAST FOR THE PIE RATIO IS BASED ON THE REGRESSION OF THE CHANGE IN THE PIE RATIO ON THE LAGGED VALUE OF THE PIE RATIO GAP, WHERE THE PIE RATIO GAP IS THE DIFFERENCE BETWEEN THE ACTUAL AND THE MODEL-GENERATED PIE RATIO. SOURCE: ZHENG LIU AND MARK M. SPIEGEL, "BOOMER RETIREMENT: HEADWINDS FOR U.S. EQUITY MARKETS?", FEDERAL RESERVE BANK OF SAN FRANCISCO ECONOMIC LETTER, AUGUST 22, 2011. DATA HAS BEEN UPDATED SINCE INITIAL PUBLICATION.



Source: Bank Credit Analyst

### JAPAN'S POPULATION BUST WAS LARGELY FORESEEN



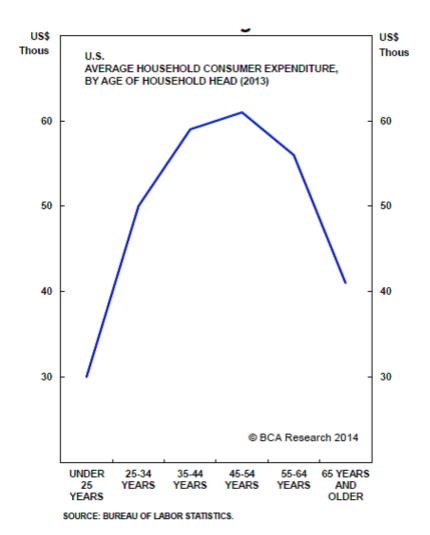


PROSPECTS (1988)



<sup>&</sup>quot;MEDIUM VARIANT (2012). SOURCE: JAPAN NATIONAL INSTITUTE OF POPULATION AND SOCIAL SECURITY RESEARCH."
"REBASED TO 1980 Q1 = 100. SOURCE: JAPAN REAL ESTATE INSTITUTE.

### SPENDING TENDS TO DECLINE IN OLD AGE





Source: Bloomberg